

1/10

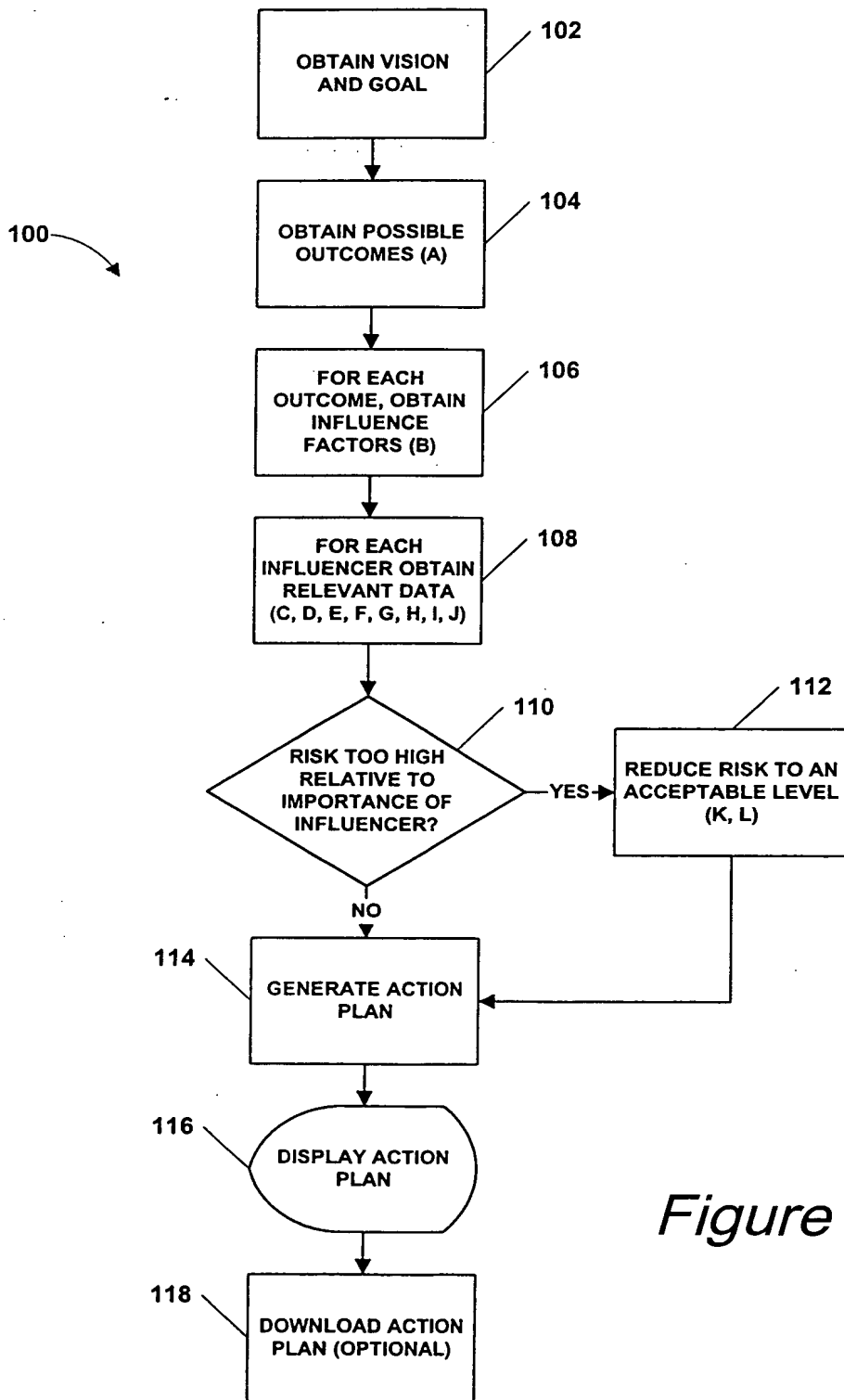
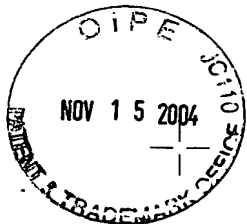


Figure 1



2/10

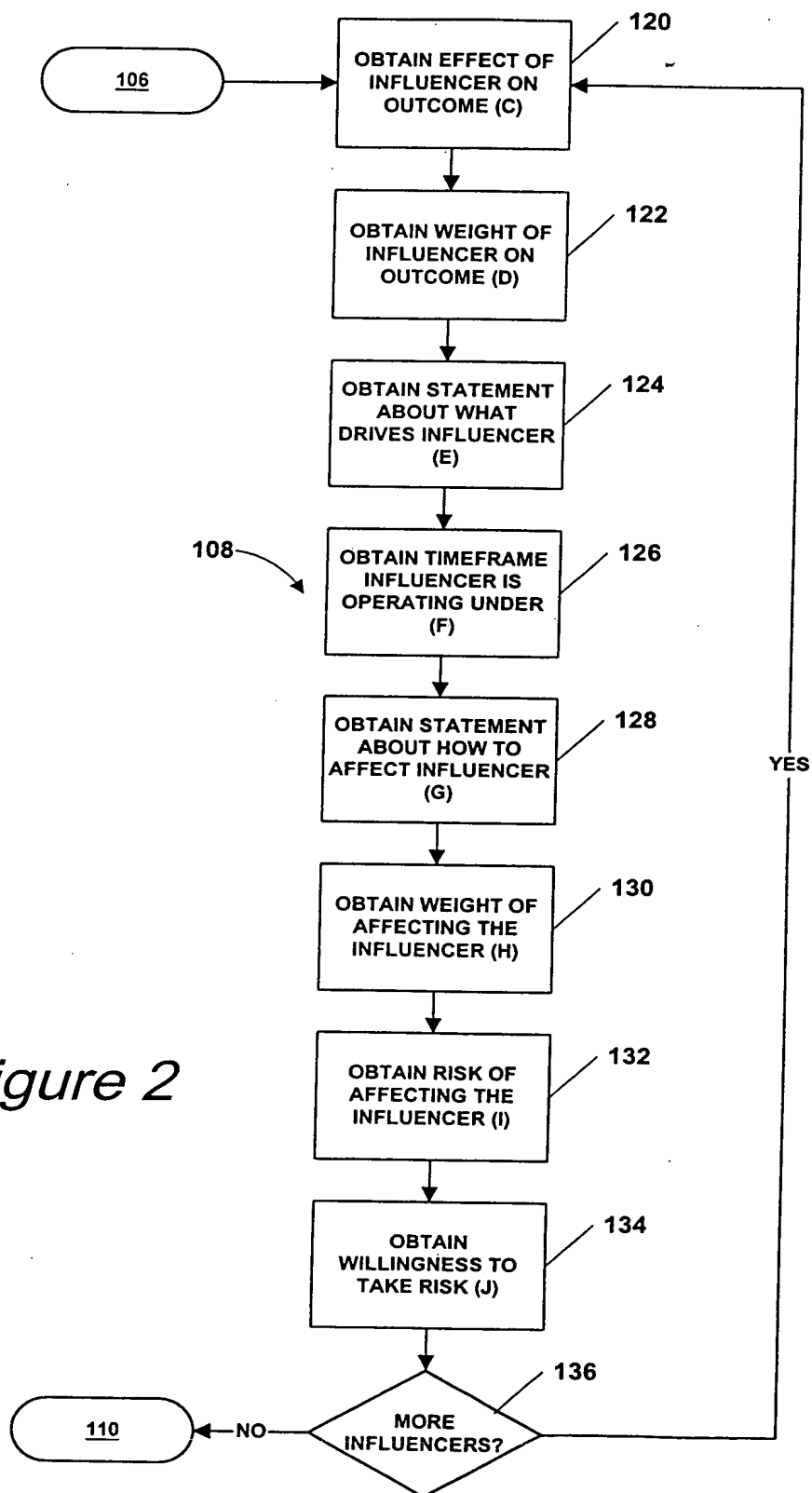


Figure 2



3/10

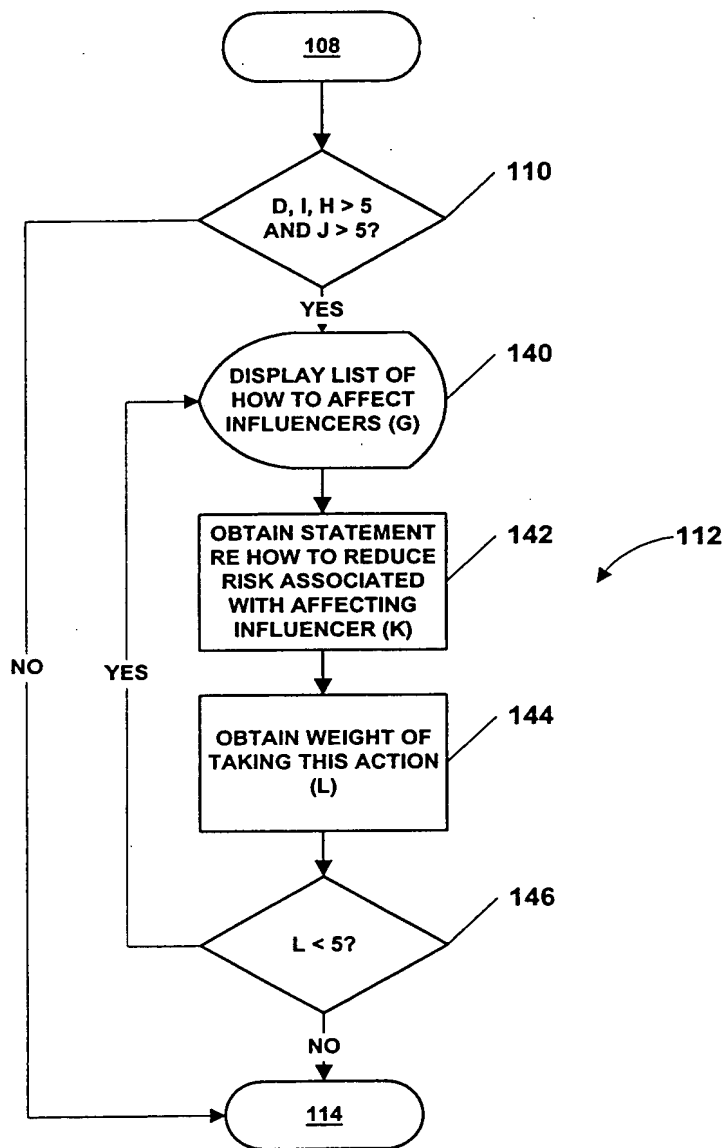
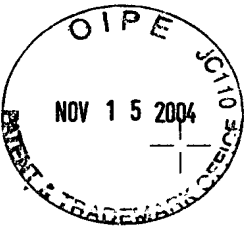


Figure 3



4/10

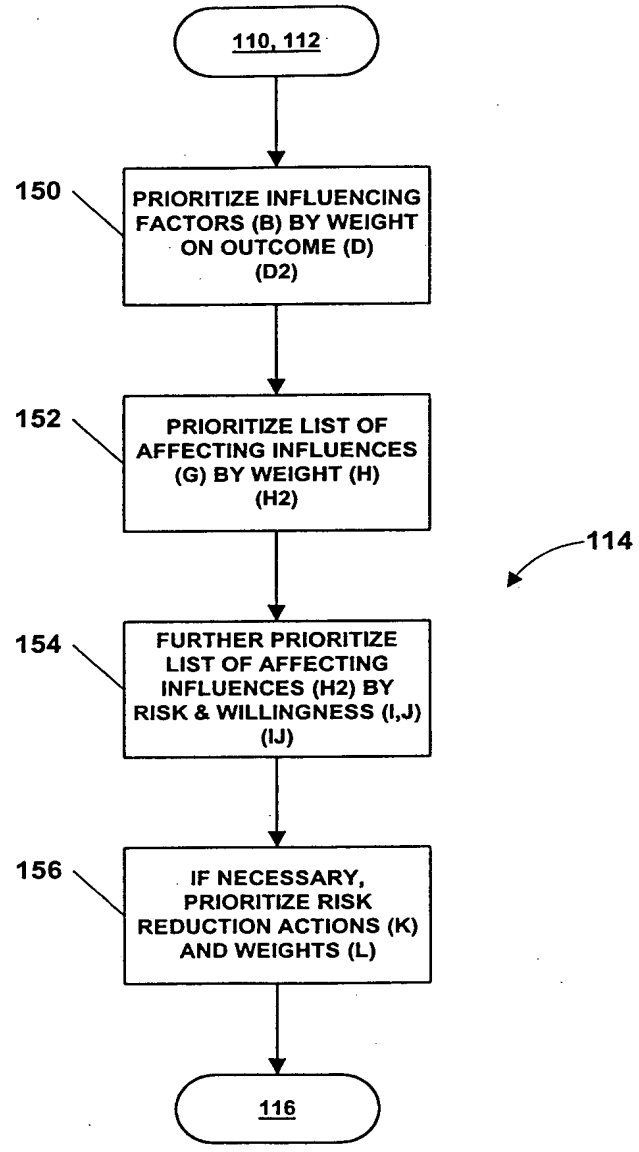
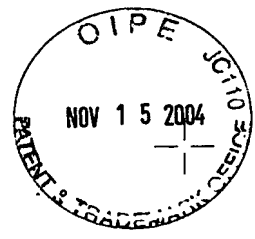
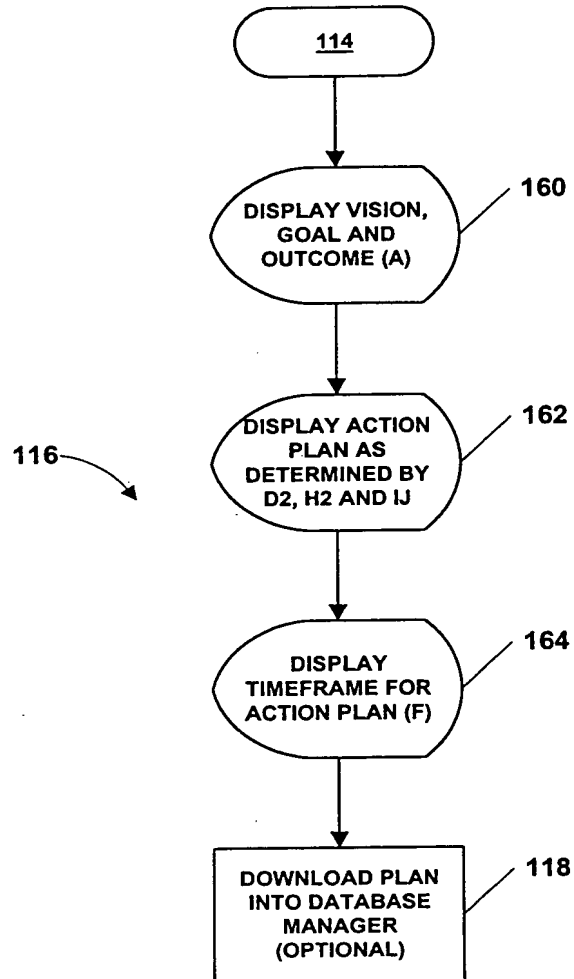


Figure 4



5/10



*Figure 5*



6/10

1

*the*  
***ZOOM FACTOR***

VISION:

GOAL:

*Figure 6*

2

Possible Outcome:

A:

*Figure 7*





7/10

3

*B:* Influencing Factors:

*C:* How it Affects The Outcome:

*D:* Weight On Outcome: 

1

Exit

Back

Next

Add Factors

*Figure 8*

4

*E:* What Drives The Influencers:

*F:* Place A Time Frame On This Motivator:

Exit

Back

Next

Add Influence

*Figure 9*





8/10

**5** How To Positively Affect This Driver:

*G*

*H* Weight Of Affecting Driver:

*I* Risk (or difficulty) To Do This:

*J* Willingness To Take The Risk:

Figure 10

**6** If  $D > 5$  and  $I > 5$  and  $H > 5$  and  $J > 5$ . We go here. Else  
Go to Formulate Action Plan

Place List from "G" Here

How To Reduce Taking Risk  
(User Input)

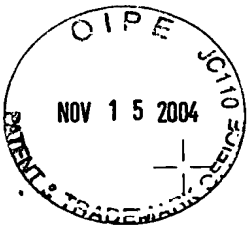
*K.*

Weight of this action  
 *L.*

Figure 11







U.S. Serial No.: 09/834,779  
Filed: April 12, 2001  
Title: SYSTEM AND METHOD FOR PERSONAL  
DEVELOPMENT TRAINING  
Inventor(s): Martin Pellinat  
Attorney Docket No.: 88540.0002  
Replacement Sheet

9/10

7

Aim First

### Final Action Plan

To Accomplish The "Vision" =  
You can reach your goal (statement) = #1  
If you E + G (statements) {determined by D2 + H2 + 1J}

Download to ▼

Palm Pilot  
Act  
Outlook

↓

Exit

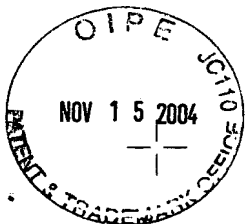
Back

Next

New Vision

FIG. 12





10/10

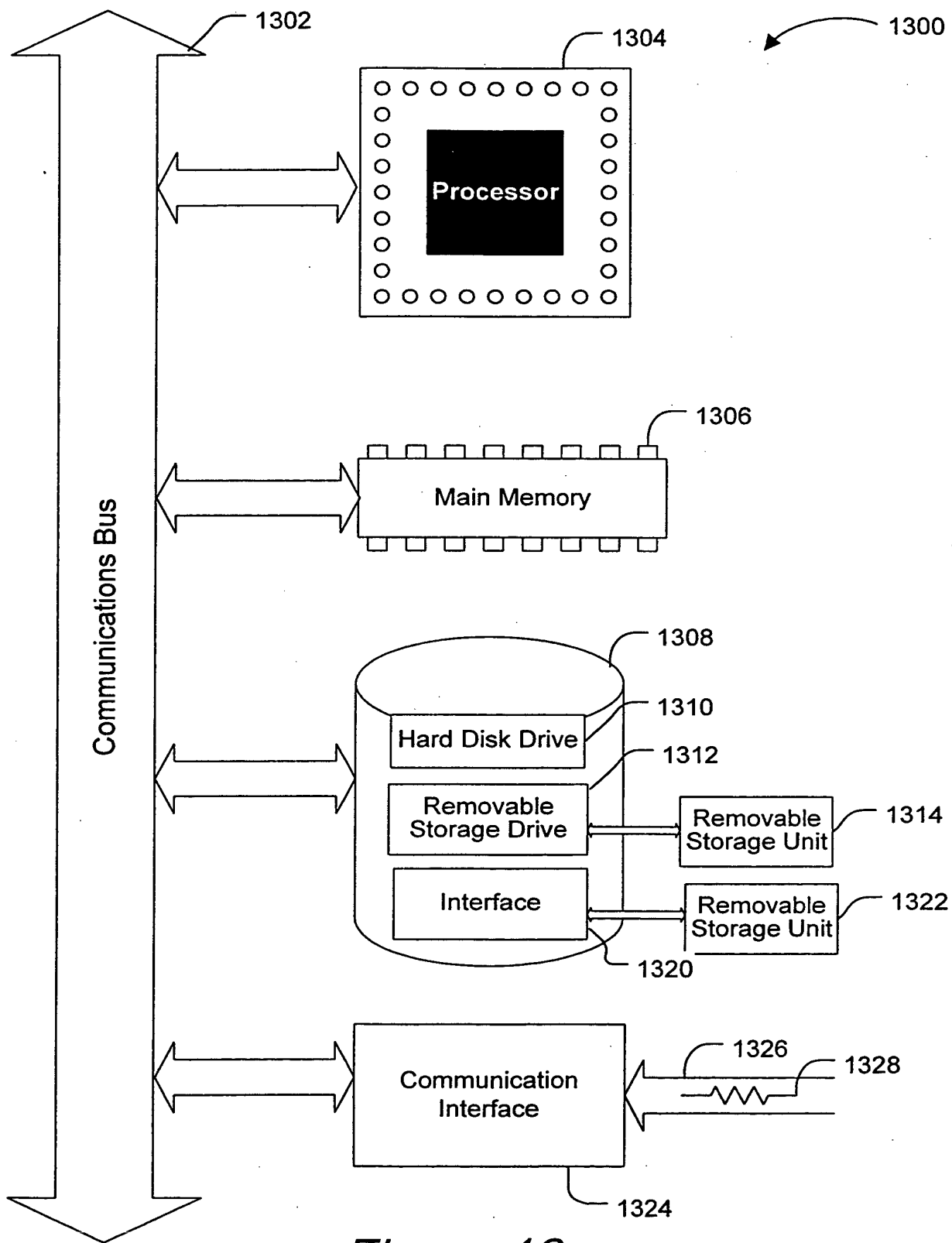


Figure 13

